



# Registration

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_

County \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Child care needed: 1/25 2/1  
2/8 2/15 2/22 3/1  
\$10 per child per night

**Cost:** \$80 due by January 18<sup>th</sup>. All materials and meals are included.

**Make checks payable to:**  
OSU Extension

**Mail registration & check to**  
OSU Extension Crawford County  
112 East Mansfield Street, Suite 303  
Bucyrus Ohio 44820

**Registration limited to 30 women.**



Thank you National,  
State, and Local Annie's  
Project Collaborators!



**Additional services available:**  
Crawford County 4-H Camp counselors will provide child care services each evening for \$10 including a meal as long as 2 participants need child care. Arrangements need to be made during registration not the day before. Child care services will include assistance with homework, an activity, or educational movie based on age of the kids.

CFAES provides research and related educational programs to clients on a nondiscriminatory basis. For more information:  
<http://go.osu.edu/cfaesdiversity>.



# Annie's Project Crawford County

Jan 25<sup>th</sup>, Feb 1<sup>st</sup>, Feb 8<sup>th</sup>, Feb 15<sup>th</sup>, Feb 22<sup>nd</sup>, Mar 1<sup>st</sup>  
5:30 pm  
Pickwick Place 1875 N Sandusky Ave,  
Bucyrus, Ohio 44820



***Empowering farm women to be  
even better business partners***

# About Annie's Project

## **Mission:**

**To empower farm women to be better business partners through networks and by managing and organizing critical information**



## **What women have said about Annie's Project:**

*"I changed my mind about how to approach communication with my in-laws as business partners."*

*"I have gained tools to help improve management of our farm and insight on how to communicate the resources to other members of the farm."*

*"I appreciated getting to meet others with a shared interest."*

*"I encourage any woman to attend one of these great programs!"*

## 2017 Class Schedule

### Classes will be held at:

Pickwick Place 1875 N Sandusky Ave.  
Bucyrus Ohio 44820

- **January 25<sup>th</sup>**  
Introduction, Real Colors®, Succession planning
- **February 1<sup>st</sup>**  
Balancing work and family Life, Utilizing Enterprise Analysis to improve your business
- **February 8<sup>th</sup>**  
Insurance for the Farm Family, Utilizing Markets, options, and contracts to manage risk
- **February 15<sup>th</sup>**  
Legal Risk management, Estate Law, Employee Law, Managing risks of farm visitor
- **February 22<sup>nd</sup>**  
Direct Marketing your Product, Understanding Land Lease Legalities
- **March 1<sup>st</sup>**  
Understanding your Basic Financial Documents, Using them to determine your financial ratios, Understanding agricultural lending

## Who is Annie?

Annie grew up in a small farm community with a goal to marry a farmer, and she did. Annie spent her life learning how to be an involved business partner with her farm husband.

Annie's Project was designed by her daughter to provide risk management education for women involved in all aspects of the agriculture industry. Since 2000, well over 5,000 women have completed the workshop.



## What will you gain?

Annie's Project participants say they find answers, strength, and friendship – and also grow in confidence, business skills and community prestige through this program. Annie's Project provides education and a support network to enhance business skills of women involved in all aspects of agriculture. Through the program, you will gain insight and knowledge about:

- Your personality temperament and how it affects communication
- The importance of organizational skills and goal setting.
- How to find resources and work with professionals to meet your goals.